



INTERNATIONAL
TRUCK PARTS
ASSOCIATION



**Great Program.
Great People.**

**2018 Spring Meeting
The Westin Cleveland Downtown
Cleveland, OH
April 9-11, 2018**



Join us for informative meetings and
great networking in Cleveland, OH.

Program Highlights

Keynote Speaker—Rich Ferguson



Rich is a performance-driven executive with 18+ years of global experience developing, deploying and controlling strategic organic growth and acquisition plans focused on achieving key performance targets and EBITDA expansion. His extensive knowledge was acquired through senior executive positions in business unit management, sales, operations and strategic planning with Fortune 50 companies Daimler and Volvo Group. He has held profit & loss as well as balance sheet accountability with revenue ranging from \$350 million to \$1.6 billion in B2B and B2C environments.

Our Sponsors



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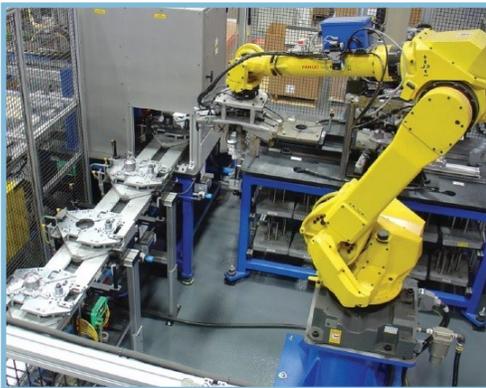


Program Highlights

Facility Tours



Adelman's Truck Parts and Sales Corporation has become a world-wide, multi-faceted organization serving customers on 6 continents. Now in its fourth generation of family-run business, Adelman's serves the trucking industry with quality parts, trucks, trailers and equipment - military, civilian and off road from 1/2 ton to heavy duty. Our meticulously organized inventory covers 180 acres outside and 200,000 sq. ft. of warehouse.



ASC North Canton

Worldwide headquarters for ASC. The 350,000 sq ft facility manufactures and distributes water pumps for OE and after-market. The facility produces approximately 1,000,000 pumps per year.

Pictured is their robotic automated assembly lines.



Pro Football Hall of Fame—Are you ready to experience America's premier sports museum and showplace? It's more than a museum -it's an interactive experience! The Pro Football Hall of Fame is a one-of-a-kind attraction for students, seniors, and everyone in-between. Groups will enjoy over 118,000 square feet of awe-inspiring exhibits that present pro football's unique story and bring to life words such as courage, skill and dedication. Experience the passion and energy of pro football in dynamic galleries that capture the defining moments of football history and the thrills of today's game.

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Program Itinerary*

Monday April 9, 2018

6:00pm—10:00pm Reception and Dinner



Tuesday April 10, 2018

7:30am—8:30am Breakfast

Business Session:

8:45am—10:00am Transportation to Adelman's Truck Parts (Hotel Front)

10:00am—11:00am Tour of Adelman's Truck Parts

11:00am—11:30am Transportation to Pro Football Hall of Fame

11:30pm—2:30pm Lunch and Pro Football Hall of Fame

2:30pm—3:00pm Transportation to ASC Industries

3:00pm—4:00pm Tour of ASC Industries

4:00pm—5:15pm Transportation back to Westin

7:00pm—10:00pm Reception and Dinner

Wednesday April 11, 2018

7:30am—8:30am Breakfast—ITPA Business Meeting

8:30am—9:30am Industry Update—Rich Ferguson

9:30am—10:15am Finding & Retaining Top Employees—Blain Johnson from JobDepotUSA.com.

10:15am—11:30am Transmission Automation—migration from manual to automation in the HD market, an Eaton perspective

11:30am Adjournment

*Itinerary is subject to change.



Things You Should Know

ITPA Members in the Area

H&H Truck Parts—Cleveland, OH
Premier Truck Parts—Valley View, OH
DT Components—Avon, OH
Margala & Sons—Youngstown, OH
Black Run Transmission—Nashport, OH
Goodale Auto—Columbus, OH
Weller Truck Parts—Columbus, OH
Dana Inc—Maumee, OH
LKQ Goody's—Toledo, OH
Michigan Truck Parts—Westland, MI

*All ITPA Members mapped at www.ITPA.com/MemberDirectory.

Spring Meeting FAQ

The Westin Cleveland Downtown

777 Saint Clair Ave NE, Cleveland, OH 44144

Phone: 1-216-771-7700

Additional hotel information at <http://www.westincleveland.com>

RESERVATIONS: Deadline March 12, 2018

\$179 plus taxes fees, single / double occupancy.

Hotel reservations call 1-866-716-8108. (Be sure to say you're with the ITPA—International Truck Parts Association for group pricing.)

AIR SERVICE: Cleveland Hopkins International Airport is 25 min from Cleveland.

MEETING REGISTRATION: \$375 (US) per member or guest. Registration includes receptions (open bars & refreshments), dinner, breakfasts, business programs & tours.

DRESS: ITPA Spring events are business casual.

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Ph: 866-346-5692

Fx: 800-895-4654

e-mail: info@itpa.com

website: itpa.com



Register ONLINE at ITPA.com now or use the form below.

Registration
 \$375 (US) for members
 and for guests.

 Registration includes all tours,
 receptions and dinners.

Hotel Reservations
 *\$179 per night (Plus taxes and fees. Single or double occupancy.)
 Call The Westin 1-866-716-8108. (State you are with the ITPA group.)
 *Rates in effect until March 12, 2018.
 **If you are having trouble booking please call the ITPA Office at 1-866-346-5692.

Registration

Company Name: _____

Company Address: _____ **Phone Number:** _____

Attendee List:

***Name:** _____ **Email:** _____

***Name:** _____ **Email:** _____

***Name:** _____ **Email:** _____

Members & Guests:	\$375 (US) per person	Number of Attendees	___@ \$	_____
Spouse & Companions	\$375 (US) per person	Number of Attendees	___@ \$	_____
		Total	\$	_____

Total Payment

Please circle method of payment: Visa MasterCard Check

Card#: _____ Expiry: _____ Name on Card: _____

Address of Cardholder: _____

_____ Phone: _____

Registration Deadline March 12. Please fax form to 1-800-895-4654.

*Please indicate any dietary restrictions. Full refunds made for cancellations received by April 2, 2018.